





Process Improvement



Manufacturing Technology



Manufacturing Matters

Red Lion Controls

Creating Effective Content with Al

MANTEC Presentation | Red Lion Controls | February 27, 2024



About



Bobby Deraco
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Leads Synapse,
a B2B digital agency
focused on strategy, integrated
marketing communications,
and demand generation

Inc 500 honoree

23 years in industry 9 tech related patents 100+ industry awards

Has created marketing,
website and brand strategies for
more than 1000 companies



Synapse Marketing Solutions, or simply *Synapse*, is a full-service brand and digital agency that specializes in generating demand and leads for growing companies and brands. Our solutions are borne from our experience delivering more than 90,000 marketing campaigns, brand strategies, websites, and technology integrations for businesses using business-to-business (B2B), multi-channel, and consumer (B2C) go-to-market strategies.

Synapse approaches every client engagement with a collaborative and results-driven mindset. As a full-service brand and digital agency, we offer expert-level strategic marketing services, including branding, digital tech transformation, web technology & development, creative and content, and all facets of digital marketing. We have a long track of creating brands, websites and marketing strategies that deliver real results – not excuses.

Synapse has specialized experience serving clients in advanced manufacturing, product, tech, and professional services industries. Our core focus is to serve brands that produce best-in-class, technically advanced products and solutions serving highly-competitive, niche, and complex markets with long and multi-threaded sales cycles. We do this by building marketing strategies that combine brand, content, communications, and technology to create systems that are scalable, measurable, and repeatable. Our framework and method, termed *Synergy*, produces outsized results efficiently, resulting in a favorable return on investment. Many clients report marketing ROI of 6-20x when working with Synapse.

Synapse's team of professionals serve clients nationwide from its headquarters in Lancaster, PA. We believe in *Team Above Self*, *Standard of Excellence*, *Ingenuity*, *Building Trust*, and *Doing the Right Thing for Others*. You can learn more about us at synapseresults.com - or engage with us to learn firsthand why we have been named one of the top B2B Digital Agencies in the US.

AI is becoming an essential part of everyday marketing tasks.

This year, 49% of companies report they will use AI to generate content. This includes the 90%+ of marketers who say they use it in their role today.

- Craft blogs and articles
- Brainstorm email subject lines
- Create engaging social media posts
- Generate content topics
- Conduct SEO research
- Write ads



Great AI content requires proper preparation.

Without upfront work, your content may fall short.

- Bland outputs
- Not relevant to your business/industry
- Content without real value to your customers
- Outputs that don't fit your brand voice
- Duplication and plagiarism
- Poor search engine rankings



Today, we'll learn how to create effective marketing content using AI.

- How to prepare AI to create great content
- How to create content
- How to reduce risks with AI-generated content
- Example prompts
- Prompt engineering



Three steps to creating great content using AI:

- 1. TRAIN | Teach ChatGPT about your brand
- Ensures your Al understands your brand
- Helps your AI understand your business and industry
- 2. RESEARCH | Perform content research
- Use existing information to generate new content topics and idea
- Find keywords for your content topics
- Identify gaps in your competitors' strategies
- 3. CREATE | Produce unique content
- Engineer prompts properly for best results
- Extend your content beyond the first prompt
- Avoid plagiarism and robot-sounding copy



Tool Used For Presentation



Follow along:

- 1. Navigate to chat.openai.com in your browser
- 2. Login or create account
- 3. Substitute your brand information during the following prompts

GPT 4.0 vs 3.5



rain

How to prepare ChatGPT to create great marketing content





1. TRAIN | Teach ChatGPT about your brand

- To generate the best outputs ChatGPT needs to be trained to your business
- This means understanding your brand, industry, and content voice
- You can train using simple prompts
- The goal of these prompts is not to generate content but to train the AI accurately



Teach ChatGPT about Your Brand

- 1. Go to your website.
- 2. Copy all the written content from your website's About Us page.
- 3. Open ChatGPT and use this prompt:

"Over the next several prompts I am going to train you according to our company [EasyPak] and our brand, industry, and voice. Please reply with yes or no to these prompts depending on if you understand them. Do you understand?"

Upon confirmation, paste your About Us content into ChatGPT.

Confirming understanding helps train your Robot.

- Over the next several prompts I am going to train you according to our company EasyPak (Insert Your Business name) and our brand, industry, and voice. I want to reply with yes or no to these prompts depending on if you understand them. Do you understand?
- B Good, below is the copy from our company's about us page on our website. Do you understand?

(Insert copy and pasted content from your website About Us page)

EXAMPLE

https://chat.openai.com/share/c19fc0e0-b425-49c8-a2f8-a39426b18ecc



Teach ChatGPT about Your Brand

Continue feeding ChatGPT more brand content such as brand guides, blog posts, high performing social media posts, and company presentations to teach the robot about your brand and business.

4. When you are done, use this prompt to train the robot on your writing style:

"Good, now here is one of our blog posts. Please read it for style, industry/product information, and voice. Do you understand?"

Paste in a blog you like or give ChatGPT a link to review. This helps your Robot understand your brand voice.



Good, now here is one of our blog posts that I want you to read for style, industry/product information, and voice. Do you understand?

2023 Meat & Protein Tray Packaging Design Trends (update)

As we remarked in Meat & Protein Tray Packaging Design Trends for 2022, design trends for meat and protein trays continue to follow social and environmental changes. One of the most important trends happening in the industry is the acceleration of state and local bans on EPS foam trays. Many food producers are now forced to consider alternatives to EPS foam trays and absorbent pads, which have long been a staple in meat and protein packaging. In this article, we'll take a look at what EPS bans mean to food packaging, and what Easypak is doing to help food processors deliver a great product while complying with these bans.

CURRENT STATE OF MEAT AND PRODUCE PACKAGING

Over the last twenty years, there has been a global movement towards the phase-out of polystyrene foam as a single use plastic. Full or partial bans of expanded polystyrene (EPS) foam, like many other single use plastics, have been enacted nationwide in many countries.

EXAMPLE

https://chat.openai.com/share/c19fc0e0-b425-49c8-a2f8-a39426b18ecc



Teach ChatGPT about Your Brand

You can keep feeding your AI as much content as you would like. The more training, the better the output.

Once you're done, you have an AI trained to your brand, business, and industry. (Come back to this chat in the future as needed; your robot will remain trained.)

Now, use this prompt:

"Are you ready to generate content that fits our brand voice, style, and industry?"

Your Robot is now trained to write like your brand, business, and industry.



Yes, I understand the content of the blog post. It discusses the current state of meat and protein tray packaging, particularly focusing on the industry trends related to the bans on EPS foam trays. The post introduces Easypak as a leading provider of packaging solutions and highlights their patented honeycomb moisture-trapping feature as an alternative to EPS foam trays and absorbent pads. It also emphasizes the benefits and versatility of their honeycomb trays for various applications in the food processing industry. The overall voice of the blog post is informative and customer-oriented, aiming to attract food processors and packers who are seeking eco-friendly and effective packaging solutions.

- 9
- Great, lastly I'm going to paste the transcript below from our company overview video on you Youtube to help you learn our business. Do you understand?
- Are you ready to generate content that fits our brand voice, style, and industry?
- G

Absolutely, I'm ready to assist you in generating content that aligns with your brand voice, style, and industry. Please provide me with the specific topics or prompts you'd like me to create content for, and I'll be happy to help!

EXAMPLE

https://chat.openai.com/share/c19fc0e0-b425-49c8-a2f8-a39426b18ecc



Research

How to generate content that matters





2. RESEARCH | Perform content research

- You can use Chat GPT to generate content ideas that your customers care about
- ChatGPT can act as your customer to help you find topics that resonate with your target audience
- This helps reduce time spent creating content plans so you can spend more time executing
- Capitalize on your competitor's content gaps with smart research



Choose a Topic that Resonates with Your Audience

- 1. Find your sitemap for your blog posts at <domain.com>/sitemap.xml.
- 2. Copy your blog post titles and paste into ChatGPT using this prompt.

"These are current topics in our blog.

Please review these articles to understand our content strategy and the content we've already produced. Please confirm when you are done."

This will help the Robot understand your content strategy and the content you've already developed.

Sitemap	Last Modified
https://www.easypak.com/post-sitemap.xml	2022-03-08 21:43 +00:00
https://www.easypak.com/page-sitemap.xml	2023-07-28 13:39 +00:00
https://www.easypak.com/product_search-sitemap.xml	2023-04-03 20:23 +00:00
https://www.easypak.com/knowledge_center-sitemap.xml	2023-03-09 10:25 +00:00
https://www.samanananananananananananananananananana	2022 04 40 40 44 .00.00

URL		
https://www.easypak.com/knowledge-c	enter/custom-packaging-design-optic	ons
https://www.easypak.com/knowledge-c	enter/how-to-choose-a-food-packagi	ng-company
https://www.easypak.com/knowledge-c	enter/packaging-material-options	
https://www.easypak.com/knowledge-c	enter/sustainable-packaging	
https://www.easypak.com/knowledge-c	enter/what-is-thermoforming	
https://www.easypak.com/knowledge-c	enter/are-thermoformed-plastics-recy	yclable
https://www.easypak.com/knowledge-c	enter/which-type-of-packaging-shoul	d-i-choose
https://www.easypak.com/knowledge-c	enter/how-to-choose-the-right-packa	ging
https://www.easypak.com/knowledge-c	enter/in-focus-the-honeycomb-base-	design
https://www.easypak.com/knowledge-c	enter/finding-the-best-bowl	
https://www.easypak.com/knowledge-c	enter/easypak-bakery-desserts-pack	aging-and-features-you-care-about
https://www.easypak.com/knowledge-c	enter/consumer-packaging-options	
https://www.easypak.com/knowledge-c	enter/frequently-asked-questions-fac	ļ\$
https://www.easypak.com/knowledge-c	enter/dome-and-platter/	
https://www.easypak.com/knowledge-c	enter/tamper-evident/	
https://www.easypak.com/knowledge-c	enter/rectangular-tubs/	
https://www.easypak.com/knowledge-c	enter/meat-and-protein-tray-packagir	ng-design-trends-2022
https://www.easypak.com/knowledge-c	enter/meat-and-protein-tray-packagir	ng-design-trends-2023-update

EXAMPLE



Generate Content Ideas

1. Prompt ChatGPT to generate ideas for your next blog.

"I want you to act as a customer or prospective customer of EasyPak. You are in the food packaging industry, and you care about quality, sustainability, cost effectiveness, and having your products stand out. I'd like you to generate content ideas for blog topics. Can you help me?"

Your Robot will generate a list of topics. Be specific, otherwise you may not get as many ideas as you would like.

I want you to act as a customer or prospective buyer for EasyPak LLC. You are in the food packaging industry and you care about quality, sustainability, cost effectiveness, and having your products stand out. Today we are going to generate content ideas for blog topics.

Give me 15 blog post topic ideas

EXAMPLE



Identify a Topic & Keywords

- 1. Review the list of content topics.
- 2. Select a topic from the list.
- 3. Ask ChatGPT for SEO keywords that fit that topic. Use this prompt:

"I want to focus on 15. "Packaging that sells: Understanding Consumer Psychology and Buying Decisions." What keywords should I include and focus on?"

Buying Decisions." what keywords should I include and focus on?

Great, I want to focus on 15. "Packaging that sells: Understanding Consumer Psychology and



Yes, I understand the sitemap of the previously published blog posts for EasyPak LLC. There are various topics related to custom packaging design, sustainable packaging, packaging material options, choosing the right packaging, and specific product features like the honeycomb base design and bakery desserts packaging. Additionally, there are articles on thermoforming, recyclable plastics, consumer packaging options, frequently asked questions (FAQs), and various types of packaging such as dome and platter, tamper-evident, rectangular tubs, and meat and protein tray packaging design trends.

Given this information, let's brainstorm some new blog topic ideas that align with your interests and address quality, sustainability, cost-effectiveness, and product differentiation:

- 1. "Innovative Biodegradable Packaging Solutions for a Greener Future"
- 2. "Cutting Costs without Compromising Quality: The Key to Efficient Food Packaging"
- 3. "Unboxing the Art of Packaging: How Design Impacts Customer Perception"
- 4. "From Concept to Shelf: The Journey of Custom Food Packaging"
- 5. "Beyond the Trends: Timeless Packaging Designs That Never Go Out of Style"
- 6. "Closing the Loop: The Importance of Recycled Materials in Food Packaging"
- 7. "Mindful Packaging: Reducing Food Waste Through Thoughtful Design"
- 8. "The Future of Sustainable Packaging: Exploring Bio-Based Plastics"
- 9. "The Power of Personalization: Creating Memorable Packaging Experiences"
 - ing Convenience: Smart Packaging for Modern Lifestyles"
 - Branding: Telling Your Sustainability Story Through Packaging"
 - r Perishables: Extending Shelf Life and Reducing Spoilage"
 - st Approach: Simple Packaging that Stands Out in a Crowd"
- 4. "Investing in Ouality: How Premium Packaging Boosts Brand Reputation"
- "Packaging That Sells: Understanding Consumer Psychology and Buying Decisions"

EXAMPLE



Generate a Content Outline

Then, ask for an outline for an article, based on the topic and suggested keywords.

Use this prompt:

"Please generate an outline for an article on this topic that will include these keywords."

Fantastic, now generate an outline for an article on this topic that will include these keywords.



Excellent choice! Understanding consumer psychology and buying decisions is crucial for creating packaging that sells. To optimize your blog post for search engines and attract the right audience, you should include and focus on relevant keywords. Here are some keywords and phrases you can consider incorporating into your content:

- 1. Packaging that sells
- 2. Consumer psychology
- 3. Buying decisions
- 4. Food packaging industry
- 5. Product packaging design
- 6. Brand perception
- 7. Packaging and consumer behavior
- 8. Emotional appeal in packaging
- 9. Packaging aesthetics
- 10. Packaging and brand identity
- 11. Packaging and customer experience
- 12. Packaging and product differentiation
 - and marketing strategy and visual communication and perceived value and eco-friendly choices and impulse buying
- 18. Packaging and sensory marketing
- 19. Packaging and shelf impact
- 20. Packaging and sustainable branding

EXAMPLE



Review the Outline

You now have a content outline for the topic, with topic you have selected.

- Unique: You have not written about this topic before.
- Relevant: The topic matters to your prospects and industry .
- Deep: Your topic is covered with enough depth.
- Search-friendly: Your content will match what people are searching for.

After reviewing the content outline, prompt the robot with corrections, additions, or focal points for your article.

You are now ready to create content with ChatGPT.



Title: Packaging That Sells: Understanding Consumer Psychology and Buying Decisions

- I. Introduction
- A. Importance of Packaging in the Food Industry
- B. The Power of Consumer Psychology in Packaging
- C. Overview of the Article's Focus
- II. The Impact of Packaging on Consumer Behavior
- A. The First Impression: Packaging and Brand Perception
- B. Emotional Appeal: Tapping into Consumer Feelings through Packaging
- C. Aesthetics Matter: How Packaging Design Influences Purchase Intent
- D. Packaging and Brand Identity: Creating a Lasting Connection
- III. Understanding Consumer Decision-Making Process
- A. Consumer Behavior Research: Insights into Buying Decisions
- B. The Role of Packaging in Guiding Consumer Choices
- C. Factors Influencing Purchase Decisions in the Food Packaging Industry
- 1. Perceived Value: Packaging as a Reflection of Product Quality
- 2. Eco-Friendly Packaging: A Growing Concern Among Consumers
- 3. Impulse Buying and Packaging Strategies
- Sensory Marketing: Engaging Multiple Senses through Packaging
- IV. Packaging as a Marketing Strategy
- A. Aligning Packaging with Overall Marketing Goals
- R. Leveraging Packaging to Stand Out in a Competitive Market

EXAMPLE



BONUS STRATEGY

Analyze Your Competitor's Content to Create Content that "One-Ups" Them

- 1. Find your sitemap competitor's sitemap for their blog posts . This is typically found at domain.com/sitemap.xml.
- 2. Paste the sitemap into ChatGPT, along with this prompt:

"Identify content gaps for [EasyPak's] organic search competitor [Lacerta] that they can target based off their blog sitemap below."

This will train your Robot to understand your competitor's content strategy.

B Identify content gaps for EasyPak (insert business name) organic search competitor Lacerta (insert competitor) that they can target based off their blog sitemap below.

(copy and paste competitor sitemap)

EXAMPLE

https://chat.openai.com/share/81309219-55f9-4d92-8bb7-cd71cdcfaf1f



Create Content Based on Your Competitor's Content Gaps

Once you have your topic, you can ask for keywords and a content outline for the selected topic.

Select a topic, then go back to page 17 and follow the steps.

This training technique also works with industry or trade websites. "Please review this website [URL] to understand the current events of our industry and what topics are most important to the people in it. Use this information to provide topic ideas that we can use to create content that is relevant to the same audience."



Based on the provided blog sitemap for Lacerta, here are some potential content gaps that Easypak could target to improve their organic search presence and offer valuable information to their audience:

- Recyclable vs. Biodegradable Packaging Comparison: Easypak could create a detailed article comparing the benefits and drawbacks of recyclable and biodegradable food packaging. This could address consumer concerns about the environmental impact of different types of packaging materials.
- Latest Trends in Sustainable Packaging: Easypak could highlight the latest trends in sustainable packaging solutions, focusing on how Lacerta's products align with these trends. This could cover topics such as minimalistic packaging, eco-friendly materials, and innovative designs.
- Innovations in Tamper-Evident Packaging: Building on Lacerta's tamper-evident
 packaging offerings, Easypak could delve deeper into the latest innovations and
 technologies in this field. This could include discussing the importance of tamper-evident
 features for food safety and consumer trust.
- 4. Impact of Inflation on Food Packaging: Easypak could elaborate on how inflation affects the cost of food packaging supplies and offer strategies for businesses to mitigate these impacts. This would expand on Lacerta's blog post and provide practical solutions for readers.
- 5. Life Cycle Assessment vs. Environmental Certification: Easypak could create a comparative guide explaining the differences between life cycle assessment (LCA) certification and other environmental certifications for packaging. This could help businesses make informed decisions when choosing the right certifications.

EXAMPLE

https://chat.openai.com/share/81309219-55f9-4d92-8bb7-cd71cdcfaf1f



Create

How to create standout content with AI





3. CREATE | Produce unique content

- Create unique content using ChatGPT
- Save significant time and reduce manual work
- Augment your team's capacity and capabilities



Blog Post

"Based on all the information above, I want you to write an authoritative blog post on [insert your chosen topic from previous outputs] based on the outline and keywords above. Make the blog post 1,000-1,250 words with notes on where to insert images."

Now based on all of the information above, I want you to write an authoritative blog post on the following topic "Packaging that sells: Understanding Consumer Psychology and Buying Decisions." based on the outline and keywords above. Make the blog post 1,000-1,250 words with notes on where to insert images.

This will create a well-constructed article (blog) with image suggestions.



Title: Packaging that Sells: Understanding Consumer Psychology and Buying Decisions

Introduction

In the world of retail, first impressions matter—a lot. It's not just the quality of the product that drives purchasing decisions, but also the packaging that encapsulates it. Packaging goes beyond being a mere protective shell; it's a strategic tool that wields the power to influence consumer psychology and sway buying decisions. In this article, we'll delve into the fascinating realm of packaging design, exploring the profound impact it has on consumer behavior, perceptions, and choices.



The Power of First Impressions

Imagine walking down the aisle of a supermarket. What catches your eye first? Chances are, it's the packaging. Studies reveal that consumers form quick judgments based on visual appeal, making packaging design a pivotal factor in the buying process. An attractive, well-designed package not only grabs attention but also creates a positive initial impression.

Visual appeal plays a crucial role in packaging design, with color psychology and imagery having the ability to trigger specific emotions. For instance, vibrant colors evoke energy and excitement, while muted tones convey sophistication and calm. Clever use of imagery can invoke emotions associated with freshness, includence, or nostalgia, effectively connecting with consumers on a deeper level.

EXAMPLE



SEO: Page Title & Meta Description

"Now write a page title (under 60 characters) and meta description (under 160 characters) for this blog post to rank for the "packaging design" [insert your own] keyword."

This will create the SEO metadata to add to your webpage.

Now write a page title (under 60 characters) and meta description (under 160 characters) for this blog post to rank for the "packaging design" keyword.



Page Title: "Packaging Psychology: How Design Influences Consumer Buying Decisions"

Meta Description: "Explore the science behind packaging design and consumer psychology.

Learn how packaging influences buying decisions and shapes brand perceptions."

EXAMPLE



Email Copy

"Please write me copy for a promotional email to push this new blog post to our customers and prospects. Include a subject line that will bring high open rates."

Now write me copy for a promotion email to push this new blog post to our customers and prospects. Include a subject line that will bring high open rates.

This will create an email that you can send to drive traffic to your blog.



Subject Line: "Unveiling the Secrets of Packaging Design: Decoding Consumer Psychology



Dear [Recipient's Name],

We're excited to share a fascinating exploration into the world of packaging design and its profound influence on consumer behavior. Our latest blog post, "Packaging that Sells: Understanding Consumer Psychology and Buying Decisions," delves into the science behind the art of packaging.

In a cluttered market, your packaging speaks volumes, making that all-important first impression and influencing buying decisions. Discover how packaging aesthetics, emotional connections, and brand identity impact your product's success.

- Explore the Power of Packaging Psychology
- Second Learn the Role of Visual Appeal and Color Psychology
- Duild Emotional Connections through Clever Packaging
- Align Packaging with Your Brand's Identity and Values
- Master Visual Hierarchy for Effective Communication

Unlock the potential of packaging to connect with your audience on a deeper level and drive purchasing choices. Dive into the insights that matter for your brand's success.

Read the blog post now [Insert Blog Post URL]

Stay ahead in a competitive market by leveraging the science behind packaging design.

Your packaging is more than just a container—it's a powerful tool that can set your brand

EXAMPLE



LinkedIn Posts

"Now write an informative LinkedIn post to promote the new blog post. Don't make the post salesy but rather just inform and end on a hook to get our audience to click."

Now write an informative LinkedIn post to promote the new blog post. Don't make the post salesy but rather just inform and end on a hook to get our audience to click.

This will create a LinkedIn post to drive traffic to your blog.



Exciting News! Introducing Our Latest Blog Post: "Packaging that Sells: Understanding Consumer Psychology and Buying Decisions"

In the world of packaging design, the impact goes far beyond aesthetics. Your packaging is a silent communicator that influences consumer behavior and buying decisions. Join us as we dive deep into the fascinating world of packaging psychology, exploring the science behind design, consumer perceptions, and brand identity.

- Discover the power of first impressions in packaging.
- Section 2 Explore the role of color psychology and imagery.
- C Learn how emotional connections shape consumer choices.
- Align packaging with your brand identity and values.
- Master visual hierarchy for effective communication.

Ready to uncover the secrets of packaging design? Click the link below to read the full blog post and gain insights that can set your brand apart in a competitive market.

[Read the Blog Post] [Insert Blog Post URL]

Elevate your packaging game and connect with your audience on a deeper level. Let's explore how packaging speaks volumes and influences the way consumers perceive and interact with your brand.

#PackagingDesign #ConsumerPsychology #BrandIdentity #BlogPost #Innovation

[Company Logo]

EXAMPLE



Video Script

"Now write a video script to accompany this video that we can use on the page and also cut up into short form to promote the blog post. The video should be between 3 to 5 minutes long and not just repeat the blog post information but add to it or present it from another slant."

Now write a video script to accompany this video that we can use on the page and also cut up into short form to promote the blog post. The video should be between 3 to 5 minutes long and not just repeat the blog post information but add to it or present it from another slant.

This will create a video script that can be used as part of your blog, or on YouTube, to enhance comprehension and SEO results.



[Opening shot of an engaging packaging design with vibrant colors]

Narrator: "Packaging—more than just a shell. It's the silent communicator that shapes perceptions, influences decisions, and connects with consumers on a deeper level."

[Cut to a montage of various packaging designs and products]

Narrator: "Today, we're delving into the captivating world of packaging psychology, exploring the intricate dance between design and consumer behavior."

[Cut to footage of a color psychology wheel]

Narrator: "Did you know that colors hold the key to triggering emotions? Vibrant hues can evoke excitement, while softer tones convey calmness. The psychology of color transcends aesthetics—it's a language that connects with your audience's feelings."

[Cut to images of packaging with nostalgic imagery]

Narrator: "But it's not just about colors; it's about creating emotional connections. Clever packaging can evoke nostalgia, trigger memories, and establish a sense of familiarity that goes beyond the product."

[Cut to packaging designs that reflect brand values]

Narrator: "Your packaging is your brand's identity on display. It's the window to your ethos. Sustainability-conscious consumers resonate with eco-friendly packaging, showcasing your commitment to responsible practices."

[Cut to a visual hierarchy diagram]

EXAMPLE



Create Images for Your Blog

Image Generation

"I'm writing a blog about Packaging Design and would like you to generate 3 to 5 images that I can use throughout the article to communicate key aspects of the blog to the reader. If I share my article, can you create representative images for it?

ChatGPT

Based on the themes and insights from your article on packaging design, I'll create a series of images that encapsulate the key aspects discussed. Here are the concepts for the images:

- 1. The Power of First Impressions in Packaging Design: An image depicting a consumer's hand reaching out towards a shelf, drawn towards a brightly colored and uniquely designed packaging among a row of standard packages. This image will capture the moment of attraction and highlight the importance of packaging in making a strong first impression.
- 2. Emotional Connection through Packaging: An image showing a close-up of a package that uses vibrant colors, nostalgic imagery, and engaging fonts to evoke a specific emotional response. This could include a visual comparison of a plain package versus an emotionally appealing one, emphasizing the impact of design elements on consumer feelings.
- 3. Aesthetic Appeal and Purchase Intent: A visually striking image that showcases an array of packaging designs with varying color schemes, typography, and layouts, demonstrating how aesthetic elements can captivate consumers' attention and influence their buying decisions. The focus will be on the beauty and craftsmanship of the packaging design.
- 4. Sustainable Packaging and Consumer Values: An image illustrating a package made from ecofriendly materials, with visual cues that signify sustainability, such as green leaves or a recycled symbol. This image will convey EasyPak's commitment to environmental responsibility and how it





TIME STUDY: CHATGPT vs A HUMAN

		HUMAN
Content Research	1 minute	1 hour
SEO Keywords	1 minute	30 minutes
Content Outline	1 minute	2 hours
Blog Article	1 minute	4 hours
SEO Metadata	1 minute	15 minutes
Email Copy	1 minute	30 minutes
LinkedIn Post	1 minute	15 minutes
Video Script	1 minute	1 hour
Image Design	1 minute	2 hours
TOTAL	> 10 minutes	12-15 hours

Al *augments* your team - but doesn't replace them.



Safe Al Practices

How to reduce risk in Al-generated content





While AI tools can be powerful, it's important to check and edit their work to ensure accuracy and quality.

- Robotic sounding copy
- Readability
- Incorrect grammar
- Plagiarism



AIDETECTOR

Zero GPT

This is a tool that will check your AI content outputs and let you know if the content sounds like it was AI generated.

- Go to https://www.zerogpt.com
- Then copy and paste your output and click
 Detect Text.

Tip: Help your outputs sound more human in ChatGPT by including instructions in your prompts:

"[Voice and style guide: write at a 6th grade level. Use clear and simple language with bias toward short sentences.]"

Your Text is AI/GPT Generated



97.86% AI GPT*

Introduction

In the world of retail, first impressions matter—a lot. It's not just the quality of the product that drives purchasing decisions, but also the packaging that encapsulates it. Packaging goes beyond being a mere protective shell; it's a strategic tool that wields the power to influence consumer psychology and sway buying decisions. In this article, we'll delve into the fascinating realm of packaging design, exploring the profound impact it has on consumer behavior, perceptions, and choices.

The Power of First Impressions

Imagine walking down the aisle of a supermarket. What catches your eye first? Chances are, it's the packaging. Studies reveal that consumers form quick judgments based on visual appeal, making

TRY IT

www.zerogpt.com



READABILITY CHECKER

The Hemingway App

This is a tool that will check your AI content output readability and get tips for improving it.

- Go to www.hemingwayapp.com
- Then copy and paste your output and click Review Analysis

Tip: Generally, copy should be written at an 8th-12th grade level for technical audiences, 6th-8th grade level for knowledgeable audiences and a 4th-6th grade level for general audiences.

In the world of retail, first impressions matter—a lot. It's not just the quality of the product that drives purchasing decisions, but also the packaging that encapsulates it. Packaging goes beyond being a mere protective shell; it's a strategic tool that wields the power to influence consumer psychology and sway buying decisions. In this article, we'll delve into the fascinating realm of packaging design, exploring the profound impact it has on consumer behavior, perceptions, and choices. The Power of First Impressions Imagine walking down the aisle of a supermarket. What catches your eye first? Chances are it's

Imagine walking down the aisle of a supermarket. What catches your eye first? Chances are, it's the packaging. Studies reveal that consumers form quick judgments based on visual appeal, making packaging design a pivotal factor in the buying process. An attractive, well-designed package not only grabs Readability ি া tes a positive initial impression. Visual appeal plays a cri Poor. Aim for 9. design, with color psychology and imagery having the ability to trig For instance, vibrant colors evoke energy and excitement, while mute Words: 809 ication and calm. Clever use of imagery can invoke emotions associa lulgence, or nostalgia, effectively connecting with consumers on a de 21 adverbs. Aim for 9 or Hemingway Editor 0 uses of passive voice. Nice work. 3 phrases have simpler alternatives.

5 of 57 sentences are

26 of 57 sentences are

very hard to read.

hard to read.

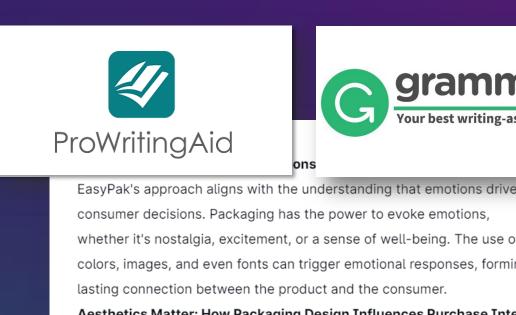
TRYIT

www.hemingwayapp.com

GRAMMAR CHECKER

Grammarly & ProWriting Aid Use these tools to double check the grammar of your Al outputs.

- Go to www.grammarly.com or www.prowritingaid.com.
- Create a free account.
- Then use these tools to check your outputs either as extensions or by copying and pasting text.



whether it's nostalgia, excitement, or a sense of well-being. The use of colors, images, and even fonts can trigger emotional responses, forming a lasting connection between the product and the consumer. Aesthetics Matter: How Packaging Design Influences Purchase Intent EasyPak's commitment to excellence is evident in its packaging design. Research indicates that consumers often make split-second decisions

based on visual appeal. EasyPak's meticulous attention to colors, typography, and layout enhances the aesthetic appeal of their packaging, capturing consumers' attention and influencing their purchase intent. Packaging and Brand Identity: Creating a Lasting Connection EasyPak knows that packaging is more than just a container—it's an extension of the brand's identity. Through consistent design elements and messaging,

EasyPak's packaging tells a story that aligns with consumers' values,

creating a deeper connection and fostering brand loyalty

It seems that there is a pronoun problem here. ? Learn more

TRYIT

www.grammarly.com www.prowritingaid.com



Al is only as good as the prompt.

Don't be afraid to experiment with different prompts, search for prompt ideas and use cases online, and try new tools.

- Regenerate your output with more specific or varied instructions
- Add or change AI outputs, don't rely solely on them
- Add character to the writing where appropriate (i.e., humor, figures of speech, idioms etc.) for more human sounding content.



Now write the blog post above as a rap



(Verse 1)

Packaging ain't just a shell, it's a silent tale to tell,
Influences decisions, perceptions that swell,
Let's dive deep into the psychology, you can't dispel,
Colors, emotions, connections, it's all in the spell.

(Chorus)

Packaging, oh packaging, what secrets do you hold?

More than aesthetics, stories unfold,

In the world of design, psychology's gold,

Come along, let's unravel, let truths be told.

(Verse 2)

Colors paint emotions, it's a palette of surprise,
From vibrant highs to calmest skies,
Reds of passion, blues that empathize,
Packaging speaks feelings that we can't disguise.

TRY IT

https://chat.openai.com/share/31bc652e-11e3-4446-bdc0-13f92aadbc95



Bonus Prompts

Hiring





Job Description

PROMPT

"Please write a job description for an Administrative Assistant for my company, [company] in [city, state]. You can learn more about the company at [company URL]. The main responsibilities of this position is to answer phone calls, schedule meetings, open and answer mail and email for the company president, filing, preparing letters and documents, arranging travel, and coordinating events for the company president."

Job Title: Administrative Assistant

Location: Lancaster, PA

Company: Synapse

Website: www.synapseresults.com

About Synapse:

Synapse is a dynamic, full-service digital marketing agency specializing in B2B brand growth. We pride ourselves on driving business success through innovative branding, marketing, web design, and lead generation strategies.

Position Overview:

As an Administrative Assistant at Synapse, you will play a vital role in supporting our company president and ensuring smooth operational flow. This position requires a highly organized, proactive, and professional individual who can manage a variety of administrative tasks in a fast-paced environment.

Key Responsibilities:

- Answering phone calls and directing them appropriately.
- Scheduling and coordinating meetings, including preparing necessary materials.
- . Opening, sorting, and responding to mail and email on behalf of the company president.
- . Efficient filing and organization of documents.
- · Preparing and editing letters, reports, and other documents.
- Arranging travel itineraries and accommodations.
- Coordinating and assisting in organizing (any events and meetings.)
- Providing general administrative support as needed

EXAMPLE



LinkedIn Job Post

PROMPT

"That's great. Please write a job post that I can put on LinkedIn to recruit for this position. I'd like the job posting to be professional yet catchy, in a friendly tone."

CREATE WITH CHATGPT

Salary research

PROMPT

"What is the salary range for this position? My company is a marketing agency in Lancaster, PA, with revenue between \$5M and \$10M."

🗱 Join Our Team at Synapse: We're Hiring an Administrative Assistant! 💥

Location: Lancaster, PA

Company: Synapse

Apply Now: [Link to Application]

About Us:

At Synapse, we're more than just a digital marketing agency. We're a team of creative thinkers, digital wizards, and brand builders committed to taking B2B brands to the next level. Located in the heart of Lancaster, PA, we thrive on innovation, collaboration, and caffeine! If you're looking for a workplace that blends creativity with a dash of fun, you'll fit right in.

The Role:

We're on the hunt for an **Administrative Assistant** who's a master organizer, a communication whiz, and someone who can keep the wheels turning smoothly behind the scenes. You'll be the superhero who supports our company president, ensuring that every day at Synapse runs as smoothly as our digital campaigns!

Nour Mission, Should You Choose to Accept It:

- · Be the first point of contact handling phone calls like a pro.
- Schedule and coordinate meetings (and maybe add your magic touch to make them more fun!).
- · Tackle mail and emails for our president your pen is mightier than the keyboard!
- · File, organize, and keep us on track we trust your superpowers.

ChatGPT

Based on the current data for Lancaster, PA, the salary range for an Administrative Assistant varies. Here are some insights from different sources:

- 1. **Indeed**: Reports the average hourly wage for an administrative assistant in Lancaster, PA as \$17.37 [11]
- 2. **Salary.com**: Lists the average annual salary as \$44,609, with a typical range between \$39,919 and \$50,412 [17].
- Zippia: Provides a median annual salary of \$33,000, or \$15.87 per hour [17].
- 4. Glassdoor: Indicates an average yearly salary of \$39,862 for this role in Lancaster [17].

k good.

guru.

the detail handler.

EXAMPLE



Offer Letter

PROMPT

"That's perfect. Let's go with a starting salary of \$42,500 plus two weeks' vacation. Can you please write an offer letter? The candidate's name is Suzanne (Sue) Smith. Her starting date will be November 27th."

[Date]

Suzanne (Sue) Smith

[Her Address]

[City, State, Zip Code]

Dear Sue.

Re: Offer of Employment at Synapse

It is with great pleasure that I extend to you the offer of employment for the position of Administrative Assistant at Synapse, located in Lancaster, PA. Your skills and experiences are an ideal match for our team, and we are excited about the potential you bring to our company.

Position Details:

- Job Title: Administrative Assistant
- Start Date: November 27, [Year]
- Salary: \$42,500 per annum, paid [bi-weekly/monthly].
- Benefits: This position includes two weeks of vacation per annum, plus additional benefits as outlined in the employee handbook.
- Reporting to: [Supervisor's Name and Title]

In this role, you will be responsible for a van of administrative tasks including, but not limited to,

EXAMPLE



Email Announcement

PROMPT

"This is Sue's LinkedIn profile:
https://www.linkedin.com/in/sueesmith/.
Can you use it to create an email I can send
to the team to announce Sue's hiring?"

Subject: Welcoming Sue Smith to Our Synapse Team!

Dear Team,

I am thrilled to announce that Suzanne (Sue) Smith will be joining our Synapse family as an Administrative Assistant, starting on November 27th.

Sue comes to us with a wealth of experience in administrative roles, where she has honed her skills in organization, communication, and task management. Her background includes working in dynamic environments where she has successfully juggled multiple responsibilities while supporting team objectives.

In her role at Synapse, Sue will be instrumental in managing day-to-day administrative tasks, assisting with scheduling, handling correspondence, and contributing to the smooth operation of our office. Her role will be pivotal in supporting our ongoing projects and the overall efficiency of our team.

I am confident that Sue's professional experience and proactive approach will make her a valuable asset to our team. She is enthusiastic about bringing her skills to Synapse and is looking forward to collaborating with all of you.

Please join me in giving Sue a warm welcome on her first day. We will be arranging a small team gathering to introduce her, so stay tuned for details!

We are excited to see the positive impact Sue will bring to Synapse and are delighted to have her on board.

Warm regards,

[Your Name]



EXAMPLE



Training Plan

PROMPT

"Can you create a chart for new employee onboarding? The information I'd like to display includes timing, action, and person responsible."

New Employee Onboarding Chart

Timing	Action Item	Person Responsible
Two Weeks Prior to Start Date	Submit IT hardware/software setup request to CTO Andy Koo	Hiring Manager
Two Weeks Prior to Start Date	Assign and prepare new associate's workspace; confirm vacation in Gusto	Hiring Manager
Two Weeks Prior to Start Date	Follow up on IT setups; order computer, software, phone; setup workspace	IT Department
Two Weeks Prior to Start Date	Add new associate to email lists, create email signature, setup accounts	IT Department
Two Days Prior to Start Date	Test IT equipment (computer, phone, software)	IT Department
Two Days Prior to Start Date	Check station and equipment, ready desk with supplies, prepare welcome kit	Hiring Manager
Two Days Prior to Start Date	Provide first-day instructions (arrival time, dress code, etc.)	Hiring Manager
Week 1	Send welcome email	HR Manager
Week 1	First day introduction and office tour	Direct Supervisor
Week 1	Review job description and expectations	Direct Supervisor
Week 1	Complete HR paperwork	New Employee
Week 1	Set up email and other communication tools	IT Department

EXAMPLE

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Script for Tough Conversations

PROMPT

"I have an employee that is always late to work. Her name is Suzy, and she is our front desk attendant. I'm her manager and I want her to show up for work on time, every day. Can you please write a script for a conversation with Suzy? I want this to be a positive and friendly conversation, but Suzy needs to know I am serious. If she doesn't correct her behavior, I may need to fire her. Additionally, please provide an improvement plan for Suzy and provide tips that will help her better manage her time.

Conversation Script with Suzy

Manager: (Smiling) Good morning, Suzy! Do you have a moment to chat?

Suzy: Sure, what's up?

Manager: I wanted to talk about something important. First, I want to say that you're doing a great job at the front desk. Your interactions with clients and team members are always positive and professional.

Suzy: Thank you, I really enjoy my job here.

Manager: I'm glad to hear that. However, there's an issue we need to address. I've noticed you've been arriving late quite frequently. Is everything okay?

Suzy: (Explains her situation)

Manager: I understand that things can come up. But punctuality is crucial, especially for your role as the first point of contact in our office. Consistent tardiness can impact our operations and the team's morale.

Suzy: I didn't realize it was affecting others. I'm sorry about that.

Manager: I appreciate your understanding. We value you as part of our team, and I want to help you succeed. Let's work together on an improvement plan to help you manage your time better.

EXAMPLE

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Bonus Prompts

Process Flowchart

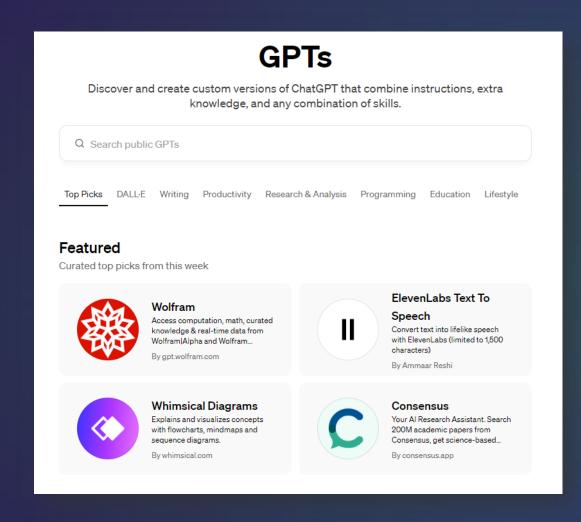




Process Flowchart

PROMPT

"Please create a flowchart for our QA process. Here are the steps: [steps]."



Please create a process flowchart for our QA process. Here are the steps in the process. 1. As the widget leaves the manufacturing line, pick up one widget an inspect it for damage.

If no damage is present, go to step 2.

If damage is present, throw in scrap bin.

2. Dip widget in test fluid.

If widget does not change color, go to step 3.

If widget turns blue, throw in scrap bin.

If widget turns red, send back to manufacturing line for sealcoating.

3. Measure widget.

If widget is 3" x 1", it is perfect. Go to step 4.

If widget is not that size, throw in scrap bin.

Acceptable tolerance is +/- 1/16".

4. Conduct drop test by dropping widget 48" above concrete floor.

If widget does not break, send to Shipping department for packaging.

If widget does break, throw in scrap bin.

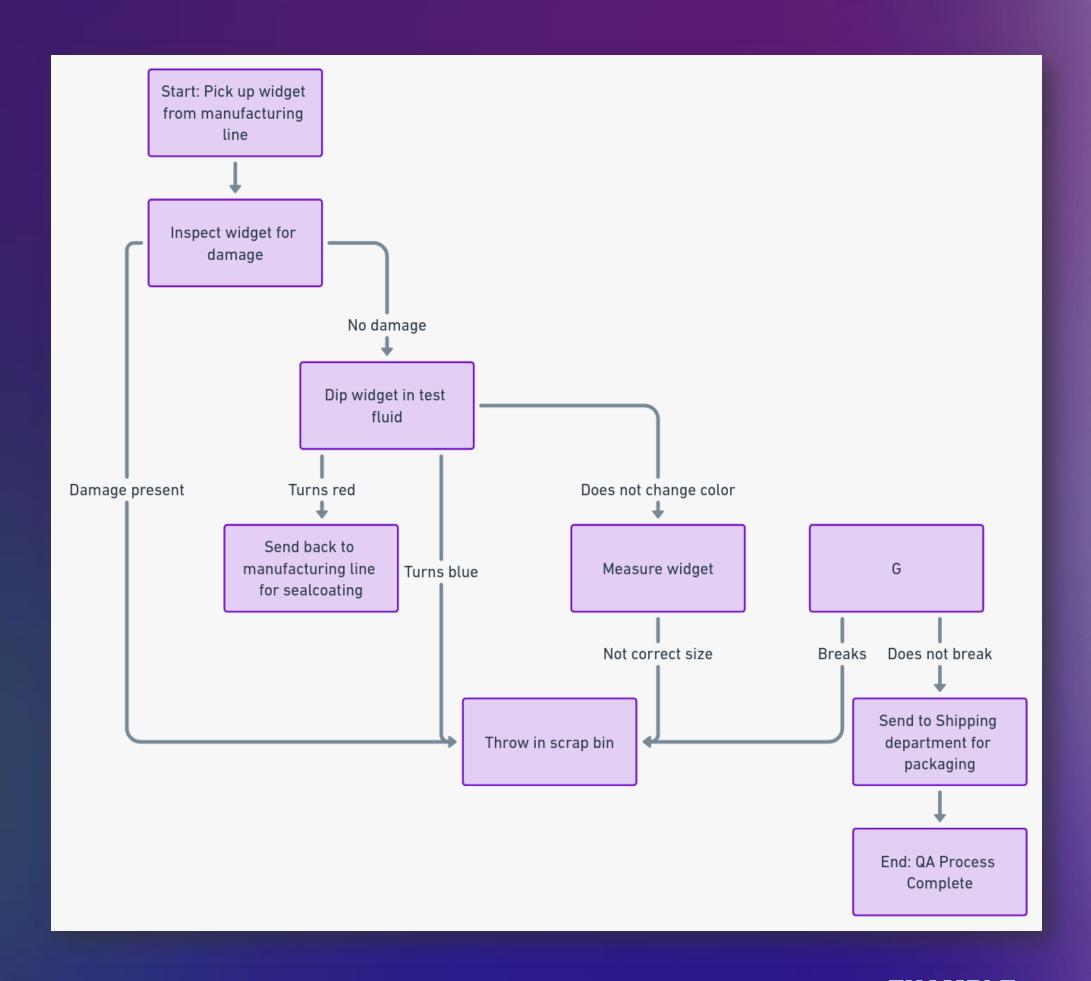
EXAMPLE



Process Flowchart

PROMPT

"Please create a flowchart for our QA process. Here are the steps: [steps]."



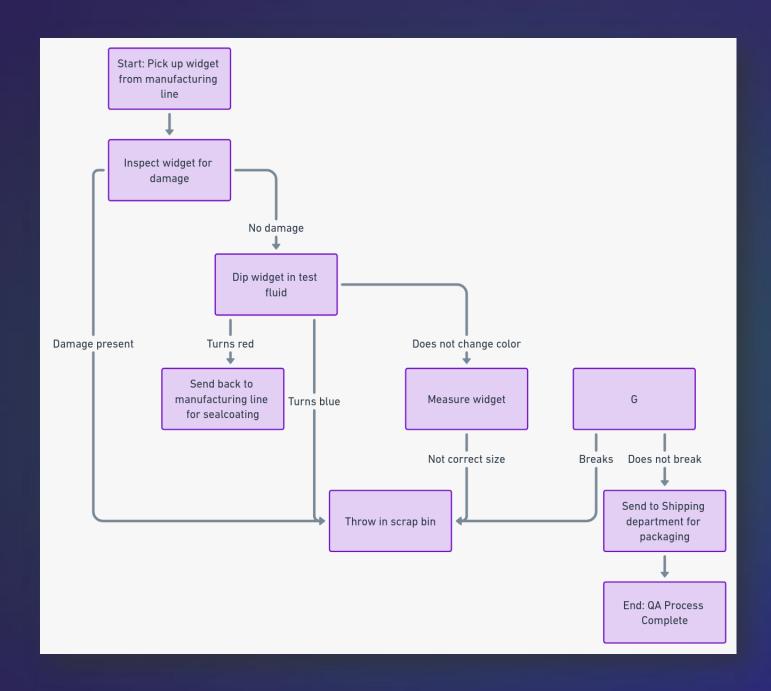
EXAMPLE



Process Flowchart

PROMPT

"Please write an SOP explaining this process in precise detail."



Responsibilities

- QA Personnel: Responsible for conducting the QA process as outlined in this SOP.
- Manufacturing Line Personnel: Responsible for rectifying any issues identified during the QA
 process and re-submitting widgets for inspection.

Equipment and Materials

- Test fluid
- Ruler or measuring device (with at least 1/16" precision)
- · Concrete floor area for drop test

Procedure

1. Initial Inspection for Damage

- 1.1 Pick up a widget as it leaves the manufacturing line.
- 1.2 Inspect the widget for any visible damage.
 - 1.2.1 If no damage is present, proceed to step 2.
 - . 1.2.2 If damage is present, discard the widget in the scrap bin.

2. Test Fluid Dip

- 2.1 Dip the widget in the test fluid.
- . 2.2 Observe the color change of the widget.
 - 2.2.1 If the widget does not change color, proceed to step 3.
 - . 2.2.2 If the widget turns blue, discard it in the scrap bin.
 - 2.2.3 If the widget turns red, send it ba the manufacturing line for sealcoating.

EXAMPLE



Process Flowchart

PROMPT

"Write an email to introduce this new process SOP to my team."

Subject: Introduction of New QA Process and SOP for Widget Inspection

Dear [Recipient's Name],

I hope this email finds you well. I am writing to inform you of an important update to our Quality Assurance (QA) procedures for widgets. To enhance our commitment to quality and efficiency, we have developed a new QA process, along with a comprehensive Standard Operating Procedure (SOP).

Overview of the New QA Process:

The new QA process is designed to rigorously inspect widgets as they come off the manufacturing line. This process includes four key steps:

- Initial Damage Inspection: Each widget is inspected for visible damage as it leaves the manufacturing line.
- 2. Test Fluid Dip: Widgets are dipped in a test fluid to check for proper color response.
- 3. Measurement: Widgets are measured to ensure they meet our specified dimensions.
- 4. Drop Test: A final durability test is conducted by dropping the widget from a specified height.

Widgets that fail at any stage are either discarded or sent back for rework, depending on the

EXAMPLE



Bonus Prompts

What Would You Like to Do with ChatGPT?

Sales Proposal / Taglines / New Employee Onboarding Plan / Contracts / Ideal Customer Profile

Al Chat (ChatBot) / Training Videos (Synthesia)



Prompt Engineering

An exercise in AI content creation



Prompt engineering is the process of designing and optimizing input prompts to effectively guide AI language models, like ChatGPT, in generating specific, relevant, and high-quality content.

It involves understanding how these models process and respond to language, and using this understanding to create prompts that elicit the desired type of response. This skill is particularly valuable in fields like content creation, data analysis, and AI research.

Remember, prompt engineering is part art, part science. It requires a mix of creativity, precision, and an understanding of the AI's capabilities and limitations. As you gain experience with a particular AI model, you'll develop a better sense of how to craft prompts that yield the best results for your specific needs.



PROMPT ENGINEERING TIPS

1. Be Specific and Detailed

Clearly articulate what you want the AI to generate. Include specific details and guidelines in your prompt. For example, if you're asking for an article, specify the topic, tone, target audience, and any key points that must be included. The more specific you are, the more likely the AI will produce content that meets your expectations.

2. Use Clear and Direct Language

Avoid ambiguity in your prompts. Al models can interpret language in various ways, so it's important to use clear and straightforward language to minimize misunderstandings. This is especially crucial when dealing with complex or technical subjects.

3. Provide Context When Necessary

If your request relies on specific background information or context, include that in your prompt. This helps the AI understand the framework within which it should generate content. However, be mindful not to overload the prompt with unnecessary information, as this can lead to confusion.

4. Leverage Examples or Templates

Including an example or a template within your prompt can guide the AI in understanding the format or style you're expecting. For instance, if you want a news article, providing a sample opening paragraph can set the tone and style for the AI to follow.

5. Iterative Approach

Often, the first prompt might not yield perfect results. Be prepared to refine and adjust your prompts based on the responses you get. This iterative approach helps you understand better how the AI interprets different phrasings and structures, allowing you to craft more effective prompts over time.





SMALL GROUP EXERCISE

- 1. Break into small groups to 2 to 5 people.
- 2. Choose a type of content you'd like to create for your business or department.
 - Something that you do often (save time)
 - Something you don't have the knowledge, energy, or desire to do (cover gaps)
 - Something that helps your role or organization (improve communication)
- 3. Be specific: Type + Topic + Tone + Target

BACK TOGETHER > 10 MINUTES

Tell me what you want to create, and we will create a prompt that generates your content.



Getting Started

How to Start Using ChatGPT in Your Organization



GETTING STARTED WITH CHATGPT

- 1. Encourage its use. (It's here to stay.)
- 2. Al is here to support, not replace.
- 3. Identify an internal AI Expert.
- 4. Put a policy in place.
- 5. Review the policy every 30 days.
- 6. Questions about the policy should be directed to the Expert.

1. Purpose

The purpose of this policy is to provide guidelines for the responsible use of generative Al tools, including ChatGPT, within [Your Organization]. This policy aims to ensure that the use of these tools enhances productivity and innovation while addressing potential risks associated with security, plagiarism, and the protection of confidential and intellectual property.

2. Scope

This policy applies to all employees, contractors, and affiliates of [Your Organization] who use generative AI tools for work-related purposes, regardless of whether these tools are accessed using company-provided or personal devices.

3. Policy

- 3.1 General Use
- Users must only utilize approved generative AI tools that have been vetted for security and compliance with our organization's IT policies.
- Users should employ these tools to augment their productivity and efficiency in tasks such as drafting documents, generating code, or creating content, provided that the final output complies with our quality and ethical standards.
- 3.2 Security and Confidentiality
- Confidential or sensitive information pertation generative Al tools without explicit authorization from [Designated]

EXAMPLE

https://chat.openai.com/share/6d51b5c9-ce0f-4fe1-a3f4-057dad5d63aa



QEA

Questions and answers about AI & content creation





About



Bobby Deraco
CEO & Founder
rderaco@synapseresults.com

Leads Synapse,
a B2B digital agency
focused on strategy, integrated
marketing communications,
and demand generation

Inc 500 honoree

23 years in industry 9 tech related patents 100+ industry awards

Has created marketing, website and brand strategies for more than 1000 companies

Thank You

For a copy of this presentation or to discuss how you can create an effective AI strategy for your team, engineer prompts for your business, or increase your efficiency with AI, email me at rderaco@synapseresults.com.

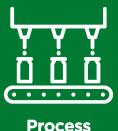








Thank you for coming!







Manufacturing Technology



Please take a moment to fill out our Survey:

