

## Supplier Scouting Opportunity 2023-014

**Item to be scouted:** Manual Hydraulic-Lift Pallet Jack

**Days:** 60

**Item description:** Manufacturers within northeastern Pennsylvania are seeking USA-made manual hydraulic-lift pallet jacks to replace their current fleet. A total of 50+ pallet jacks are needed over the short term, with additional quantities required over the long-term. Pallet jacks MUST be domestically fabricated, preferably with domestic components.

### Technical Information

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#### Supplier Information

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**Type of supplier being sought:** Manufacturer

**Reason for scouting submission:** Re-shore

### Summary of technical specifications and performance requirements

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**Describe the manufacturing processes (elaborate to provide as much detail as possible):** Manufacturing process consists of bending, forming and stamping various metal components and incorporating hydraulic lifting mechanisms sufficient to produce a common "pallet jack", which are well known within the transportation, logistics and manufacturing sectors. Simply put, companies within NEPIRC's region are searching for a domestically-made fleet of pallet jacks to replace foreign-made models that have reached the end of their useful lives.

**Provide dimensions / size / tolerances / performance specifications for the item:** Tolerances (in terms of lift capacity in pounds) will vary based upon specific manufacturer considering the purchase. Pallet jacks with higher lift capacity, in general, are preferred.

**List required materials needed to make the product, including materials of product components:**  
Steel, rubber or molded wheels, various padding (for user comfort) around handles, hydraulic lift

**Are there applicable certification requirements?:** No

**Are there applicable regulations?:** No

**Are there any other standards, requirements, etc.?:** No

### Business Information

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#### Volume and pricing

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**Estimated potential business volume:**

50+ units for first year; 100+ units per year thereafter.

**Estimated target price / unit cost information (if unavailable explain):**

Variable based upon lift capacity and other factors.

**Delivery requirements**

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**When is it needed by?:**

Next 2-3 months if not sooner.

**Describe packaging requirements:**

Buying customer(s) will arrange for shipment and delivery to various locations within and outside of Pennsylvania.

**Where will this item be shipped?:**

Within and outside of Pennsylvania, but predominantly within PA.

**Additional Information**

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**Agree (click to read agreement):** Yes