



| PENNSYLVANIA'S INDUSTRIAL RESOURCE CENTER NETWORK |

SOUTH CENTRAL PENNSYLVANIA

# MANUFACTURING SUCCESS



**AquaPhoenix**  
SCIENTIFIC

## AQUAPHOENIX SCIENTIFIC

AquaPhoenix Scientific is a leader in test kit and reagent manufacturing, as well as distributor of testing and educational products.

## MANTEC

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### WHAT THEY DO

AquaPhoenix Scientific offers the flexibility to customize test kits and reagents with private labeling, custom test factors, and custom packaging to make the finished product unique to your company. We've developed easy-to-read, visual EndPoint ID® and EndPoint ID® PLUS testing procedures to simplify the entire testing process. We can develop customized reagents and chemicals to meet your specific needs for every application.

**"WE ELEVATE EVERYDAY SCIENCE, DELIVER TO EXCEED EXPECTATIONS, CREATE A CULTURE TO GROW, AND FOCUS ON THE SMALL TO MAKE THE GREAT. IN SUPPORT OF OUR EMPLOYEES AND CUSTOMER, ONGOING LEAN TRAINING AND IMPROVEMENT FOCUS ARE THE CORNERSTONE OF EFFORTS TO INSURE A SUSTAINED FOCUS OF EXCELLENCE."**

- AquaPhoenix Scientific

well as to facilitate key events such as Value Stream Mapping, Kaizen, etc. Through training and ongoing improvement focus, the intent is for continued employee growth focused on improvement to support our customers and shareholders.

### THE BENEFIT

Lean fundamentals have been the cornerstone of AquaPhoenix's sustained growth. Lean principles allowed the consolidation of manufacturing processes into a new facility, with best in class strategies for cellular manufacturing as well as 6S fundamentals. Additionally, improvement events at AquaPhoenix allowed for a 40% growth year over year in educational business, supported by improved labor performance with existing team members.

### THE FUTURE

AquaPhoenix we will remain dedicated to operational excellence, lean performance, and continually improving in support of an aggressive growth plan, targeting 25% growth year over year for the next three years. Aggressive improvement strategies are expected to lead to continued, strong profitability performance along with increased employee engagement and satisfaction.

### THE CHALLENGE

One of the documented Core Values at AquaPhoenix is to embrace change and continuous improvement. AquaPhoenix solicited the services of MANTEC to certify key continuous improvement personnel, as

