



Technology

Meeting Customer Requirements

Client Success Story: AMZ Corporation

Company Profile

AMZ Corporation is located in York, PA with 90 employees and was established in 1992. The company provides custom plating and complete turnkey services for a diverse customer base including defense, electronic and commercial industries. AMZ meets ASTM and military specifications through strict quality control, responsive customer service and stringent environmental compliance.

Situation

AMZ first engaged with MANTEC, a NIST MEP affiliate, in 2003 and completed several quality and LEAN projects over the years. More recently 2015, AMZ successfully bid for a large OEM contract. Part of the accepted proposal included developing a site and build the facility to meet the exact specifications of the OEM. The OEM had strict requirements on quality control. AMZ turned to MANTEC to assist with ERP selection to ensure quality documentation was available. MANTEC also provided a third party consultant to address hazardous waste training. As the company continues to grow MANTEC provided an HR consultant for a level of expertise.

Desired Results and Deliverables

Spreadsheet and labor intensive manual entry would not meet the quality control expectations of the new large client. AMZ needed better visibility into inventory transactions and material needs. The software solution provided comprehensive audit trails, extensive flexibility, and internal control for activities. As a result of the new ERP system, AMZ achieved enhanced staff performance, efficiency and accuracy of information flow, and a rapid response to customer needs.

AMZ is in a highly regulated industry and regularly conducts training to meet the United States Environmental Protection Agency and Pennsylvania's hazardous waste regulations. Additionally, AMZ required HR expertise to provide recruitment services, consultation and general counseling on HR issues.

"AMZ Manufacturing turns to MANTEC for resources to meet our ever changing needs. We know we will get the solution right the first time. The ERP selection process and implementation transformed our organization to meet customer demands."

~Brandon McKillip, President of AMZ Manufacturing

End Results

6 new jobs

Doubled Sales

Capital investment in ERP system to achieve results