

## CASE STUDY

# Project Management Fundamentals Training

## OBJECTIVES

The challenge was to create a dynamic training course integrating theory with practical tools, fostering a proven, repeatable process for Business Intelligence project management. Ultimately, the goal was to optimize information systems and resources to fuel the company's aggressive growth trajectory.

## SOLUTIONS

MANTEC developed and administered an extensive project management fundamentals course customized exclusively for Joseph Machine's leadership cadre. This course was crafted to furnish participants with indispensable skills and knowledge necessary for fostering an ethos of efficiency within the Business Intelligence realm.

## RESULTS

Joseph Machine's leadership team emerged with refined precision and strategic prowess in project management. Equipped with practical tools and a reliable process, they confidently and efficiently navigated Business Intelligence projects. The swift completion of projects resulted in tangible outcomes, including a notable increase in sales by \$500k, cost savings amounting to \$100k, and the successful recruitment of two new employees.

## CONCLUSION

MANTEC played a pivotal role in advancing the company's objectives by crafting and enrolling Joseph Machine's leadership in a thorough project management fundamentals course. Through this initiative, MANTEC effectively streamlined information systems and resources to support the company's ambitious growth agenda.



Advancing Your Manufacturing Business Together



## AT A GLANCE

### Challenges

- Navigate projects
- Efficient improvements
- Cultivate culture

### Results

- \$500,000 in new sales
- 2 jobs created
- \$100,000 in cost savings



*"This course came at the perfect time, and the instructor and content could not have been more appropriate. As a result, I am better equipped to identify and manage stakeholder expectations, maintain a disciplined communication cadence, right-size solutions to customer requirements, facilitate a team of indirect project contributors, and manage capacity to avoid over-committing. By applying these best practices, I am more able to gain the support needed to deliver impactful results on-time, even when I don't have direct control over the work being done. We're grateful to have Kent Keller and the MANTEC team in our corner as a key resource for training and advice over the past 10+ years of our growth"*

**Douglas Keith**  
Business Intelligence Analyst