

CASE STUDY

Seeing the Possible - Intro to Continuous Improvement

OBJECTIVES

The challenge was to transform FASTSIGNS' team into a cohesive unit that was committed to working together to achieve shared goals. This required a significant shift in mindset and approach, which could only be achieved through effective training.

SOLUTIONS

To overcome this challenge, FASTSIGNS partnered with MANTEC, a Manufacturing Extension Partnership (MEP) Center. MANTEC provided leadership development training and guidance to FASTSIGNS' leaders, equipping them with the skills and knowledge needed to create a culture of continuous improvement and accountability within their team.

RESULTS

As a result of the training and guidance provided by MANTEC, FASTSIGNS was able to create a more productive and engaged team. This led to increased efficiencies, contributing to an increase in sales of \$200K and cost savings of \$250k. Additionally, the company was able to hire five new employees, demonstrating their ability to handle the demands of a dynamic business environment.

CONCLUSION

By partnering with MANTEC, FASTSIGNS was able to transform their team into a cohesive unit that was committed to working together to achieve shared goals. The training and guidance provided by MANTEC enabled FASTSIGNS to create a culture of continuous improvement and accountability, resulting in increased efficiencies and cost savings.



AT A GLANCE

Challenges

- Achieve shared goals
- Cohesive unit
- Culture change

Results

- \$200,000 in new/retained sales
- 5 jobs created
- \$250,000 in cost savings



"It was very easy working with MANTEC. Scott Reighard was our point of contact, and he went over and above to make sure we were getting the most out of the training opportunities. The consultants we used did a great job with our team helping them understand the lean concepts. With the lessons learned we have improved our efficiency in production from an average of \$130 per production hour worked to \$195 per production hour worked!"

Robert Wakeley
Director of Operations

